



Communication Skills for Business Networking

Your next big **client** could be standing right **next to you**
in the **elevator**

at a **little league** game

or in a **restaurant**.



How would you know?

“[I learned] how important it is to make connections with people and it is easy if you make it about them.” – Keitha Hassell

Learn to:

- **Identify** more business opportunities
- **Discover** your prospect’s real needs
- **Connect** with other like-minded business professionals

“I also felt relief – relief to know that it’s ok to network by talking to people the way I do when I want to get to know them versus having to adopt a more impersonal “business” persona.” – Jan Whitted

Keynote Speeches

Networking Events

Quarterly Meetings

Business Associations

Sales Teams

“Every encounter is a networking opportunity” – Beth Desmarais

For more information: <http://bit.ly/CommSkills>
Or call **(781) 646-9543**

